FAST Solutions℠

The Worlds Largest Industrial Vending Solution

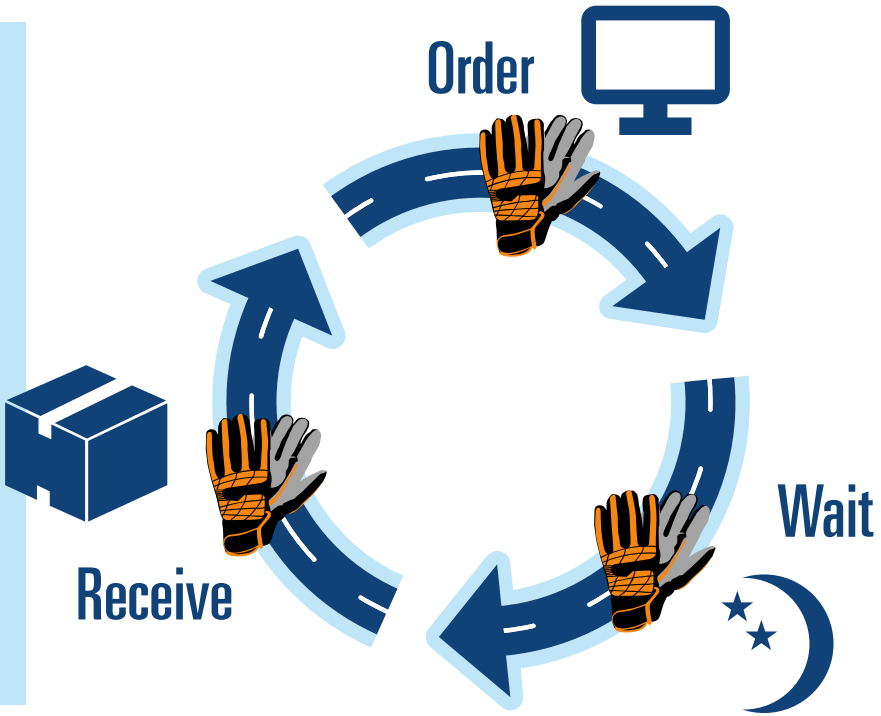
These Transformed your Life.

These will Transform your supply chain.

FASTENAL

The 24-48 hour paradox

- 24-48 hrs. accepted as 'good enough'
- Supplier feeds cycle of reactive, high-cost transactions
- Unplanned becomes the norm, TCO opportunities are lost



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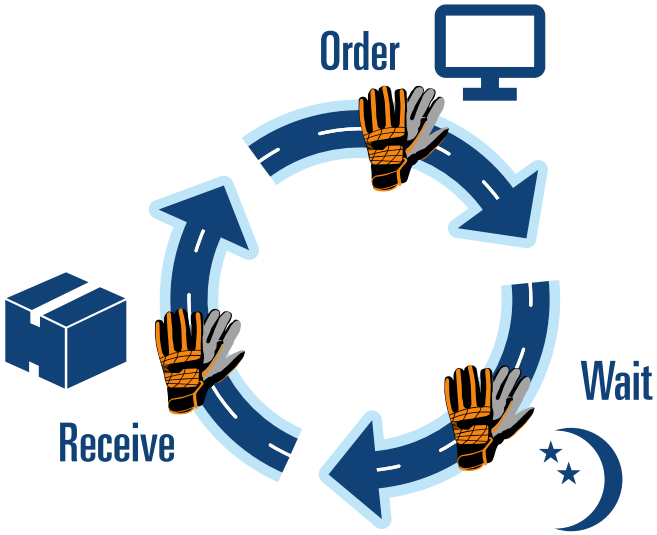
Transactional vs. Strategic Supply

This is what transactional supply looks like:



This is what strategic supply looks like:

Local Inventory

Vendor-Managed Flow

Right Amount, Right Place, Just In Time

Why Vending?

- ✓ Consumption reduction of a conservative 30%
- ✓ Reduce administrative redundancies
- ✓ 100% visibility consumable spend
- ✓ Standardize products
- ✓ Leverage spend to negotiate pricing
- ✓ Control who has access to supplies
- ✓ Reduced shopping trips
- ✓ Reduced stock outs and down time
- ✓ Automated reordering and restocking
- ✓ Reduced shrinkage and waste
- ✓ Reduced procurement costs – Punch out template
- ✓ Increase safety, compliance, and track injuries

Total Cost Savings Solutions

- **Reduce Product consumption-** set controls so that workers only have access to products(and amounts) needed from the job. Track usage by individual, as well as group, job, cost center – up to six levels of information you want to know.

- **Improve Productivity –** Product is always immediately available to the workers who need it.

- **Automate ordering-** when stock runs low, your local Fastenal store receives an automated replenishment alert, eliminating P.Os, stock outs and costly rush orders. – Product can be placed on a quotation and posted on the punch out.

FAST Solutions Advantages

- **No Capital Expense –** Fastenal absorbs the cost of the machine, installation, training, product packaging, and inventory management.

- **A Turnkey Solution –** Fastenal handles everything from machine delivery and installation to product packing and re-stocking, saving you time and money.

- **Flexible Web Reporting-** Use our secure reporting website to manage your machine's settings and view real-time inventory and usage data.

- **Easy Installation and Operation-** all you need to get up and running are a 110V outlet and an open internet connection. Requires minimal effort from your IT personnel.

Vend virtually anything you want to **track**, **control, or Standardize**...

Safety

Maintenance

Welding

Cutting

Office

THE MACHINE® BEHIND THE MACHINE

- Local People, Local Products
- Regional Sales Specialist
- Regional Build Centers
- National Distribution
- National Support & Training

FASTENAL®

Dare to Compare

Certain vending providers are touting “free” programs, but that term often glosses over a range of hidden fees. At Fastenal, your business is too important for us to “nickel and dime” you with hidden fees, that’s why we offer a simple straight forward program with no surprises.

- ✓ **Wide Variety of Machine Types**
- ✓ **No Capital Expense**
- ✓ **Machine Reconfiguration**
- ✓ **Easy to Use Machines & Software**
- ✓ **Customizable Reporting & Alerts**
- ✓ **Software Support & Training**
- ✓ **Delivery & Installation**
- ✓ **IT Resources**
- ✓ **Product Packaging**
- ✓ **Machine Repairs & Maintenance**
- ✓ **Clean Organized Appearance**
- ✓ **Inventory Management at the Machine Level**

FASTENAL®

More

SINGLE PRODUCT CONTROL

Less

FAST 5000, FAST 3000, FAST 2000CT & FAST 4000CT

These machines give you maximum control over highly consumed items. The user has access to one product at a time: one transaction = one item dispensed.

FAST 10000SL LOCKER UNITS (18, 24 & 27 DOOR)

The user makes a selection to unlock a cabinet, and sensors automatically detect the number of items taken (based on weight). So, you can can take multiple items within the cabinet, but you're 100% accountable for each item you remove.

STANDARD LOCKERS UNITS
(3, 12, 18, 27, 30 & 36 DOOR)

Can be used to vend larger consumables or manage assets that need to be checked out and returned. Unlike the sensor-controlled SL lockers above, it's up to the user to input how many items he or she removes from the cabinet. Supports a vast range of product sizes – from spray cans to shovels.

FAST 10000SL CABINETS
(SINGLE DOOR, DRAWER-ONLY, DOOR/DRAWER COMBO)

The technology and process are similar to the FAST 10000SL Lockers – with "grab and go" access and individual item reporting. The difference is that each drawer/cabinet stores a larger volume of product, meaning users can potentially take more items at a time.

Less

More

RANGE & VOLUME OF PRODUCTS

FASTENAL®

In the words of our customer…

"I would recommend the (Fast Solutions) program to any one needing a quality vending solution."

-Doug Johnson,
Xcel Energy

"We have controlled our costs, and we know exactly where product is being used on a daily basis."

- Mark Vascik
Cooper Standard Automotive

Standard Series Machines

FAST 5000

FAST 3000

3 Door

12 Door

18 Door

27 Door

30 Door

36 Door

FAST 5000

Specifications

- Maximum Capacity of 60 parts
- 6 trays, 9 motor positions each
- 72”H x 41.1”W x 34.5” Deep
- Gross Weight of 626lbs

Spend Requirement

- $2,000

FAST 3000

Specifications

- Maximum Capacity of 36 parts
- 6 trays, 6 motor positions each
- 72”H x 30”W x 34.5”Deep
- Gross Weight of 445lbs
- All the same features and functionality of the FAST 5000

Spend Requirement

- $1,000

18/27/30/36 Door Standard Lockers

18 Door

Specifications

- 18/27/30/36 Compartments, easy full access
- 6 Individual Door Frames accessible from front
- Check In and Check Out
- Asset Management
- 76” High, by 40” Wide, by 24.5” Deep
- Gross Weight of 425 lbs.

Spend Requirement

- $1500/1800/1900/2100

36 Door

FASTENAL

Standalone Controller

Specifications

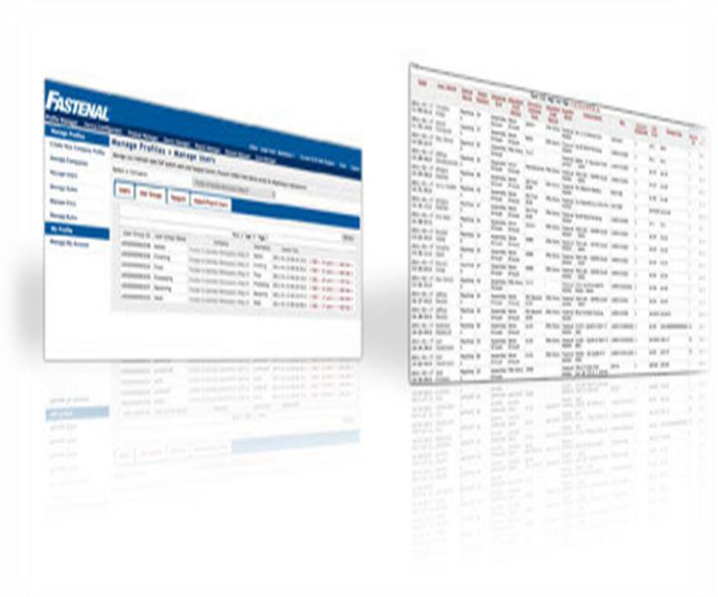
- Bolt On Configuration for any Locker
- Allows for Detachment of standard Lockers from FAST 5000
- 24” High, by 6.24” Wide, by 10” Deep

Spend Requirement

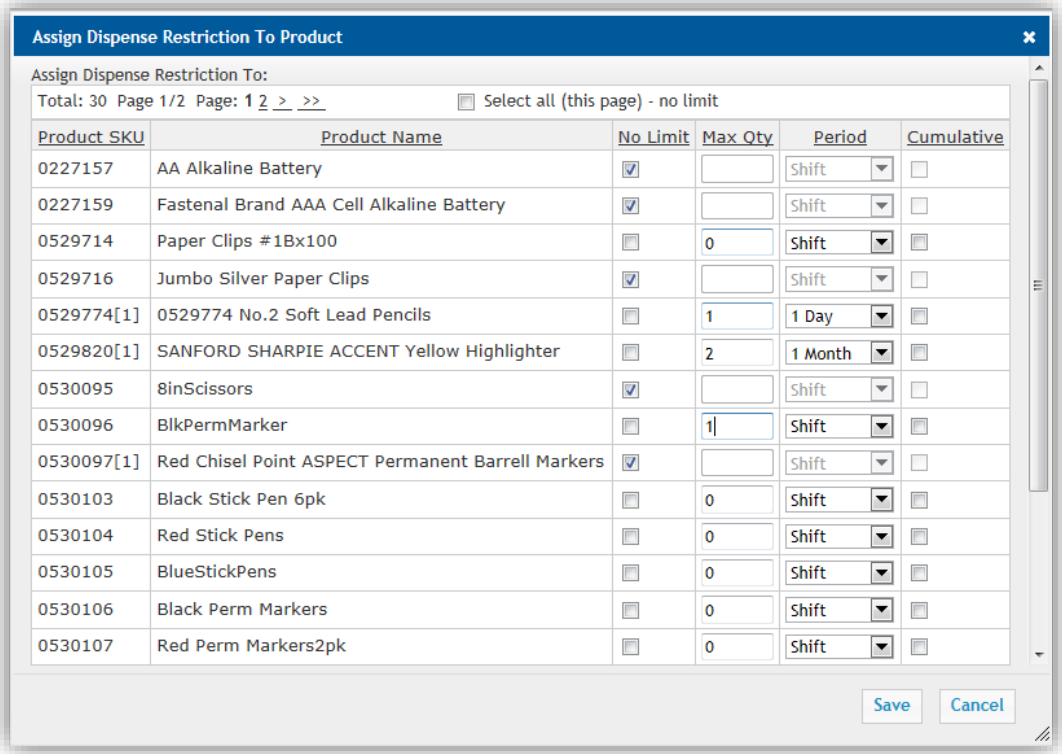
- Good Faith Spend expectation DOES Apply

Reports

- ✓ Transaction Detail
  - Employee
  - Machine
  - Product
  - Timestamp
- ✓ Usage Summary
- ✓ Asset Tracking
- ✓ Report Automation
  - Multiple Formats
  - Multiple Timeframes



$Cost Savings by Controlling Access



- ✓ By Employee / Group / Dept.
- ✓ By Product / Category
- ✓ By Budget / Limit / Qty

FASTENAL®

Additional Software Benefits

- ✓24/7 Web-based Access
- ✓24/7 U.S. based Tech Support
- ✓Live Online Training Available

State Agency Savings potential

Savings Summary

6,269 SKU's Purchased by State of Indiana Agencies/Departments are vendible

Capable of implementing **157 Machines**

Estimated Annual Savings = $**815,632.86**

Savings estimates are based on vendible Fastenal SKU's from State of Indiana historical usage data. Savings may vary based on volumes and usage patterns of items dispensed from the machines.

FASTENAL®

No-Risk Agreement, 90 Day Trial

What solution is right for you?

THANK YOU!

Schedule a free on-site demo today!

FASTENAL®

POWERED BY:
apex
Connect n' Go Technology